

THE AVENDRA STORY

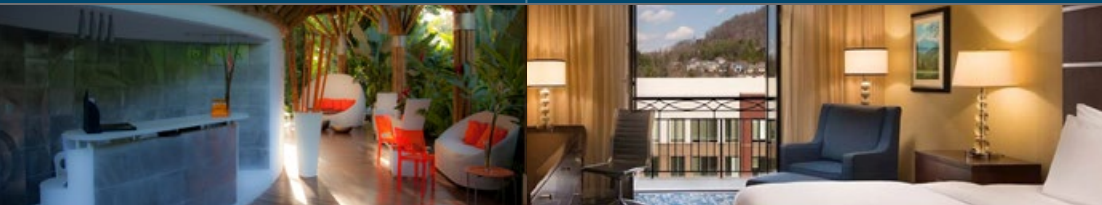
Serving Independent Hotels

More than a means for increasing your purchasing power, Avendra is a trusted partner with the experience, resources and innovative purchasing programs to help optimize your procurement operations.

Whether we are negotiating best-in-class contracts or partnering with suppliers to provide exclusive products and services, we evaluate everything through the eyes of your unique and discerning guests.

From the finest cuts of meat to custom textiles and unique spa amenities, we provide the products and services to keep your properties operating at an optimal level, reducing costs without sacrificing quality.

<p>AVENDRA AT-A-GLANCE</p>	<p>Hospitality Procurement 22 YEARS Industry Leader</p>	<p>Nearly \$16 BILLION in Committed Spend</p>
<p>16,500+ Hospitality Customers</p>	<p>1,000+ Contracted Supplier Agreements</p>	<p>5 - 15% Average Savings</p>



PURCHASING PROGRAMS



Food & Beverage



Alcoholic Beverages



Room Operations



Spa Equipment & Supplies



Administrative



Engineering



Cleaning & Sanitizing



Gift Shop & Retail



FF&E Services



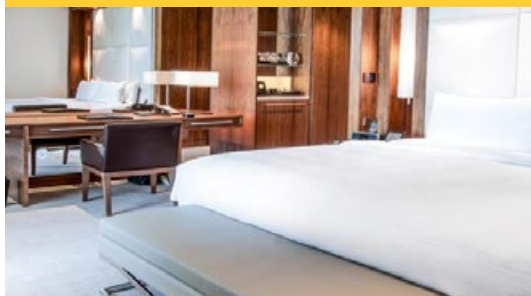
Grounds & Agronomy



Golf Pro Shop

PROGRAM FEATURES

- ▶ Suppliers You Know and Trust
- ▶ Quality and Service You Expect
- ▶ Best-in-Class Pricing and Contract Terms
- ▶ Flexibility to Choose Program Bundles
- ▶ Sustainable Sourcing Initiatives
- ▶ No Cost to Join



SERVICE & MAINTENANCE CONTRACTS

- ▶ Elevator
- ▶ Energy Management
- ▶ Carpet/Tile/Marble
- ▶ Fire Safety Systems
- ▶ Interior Plant Rental
- ▶ Night Cleaning



SERVING INDEPENDENT HOTEL CLIENTS FROM FAMILY-OWNED TO LUXURY AND LIFESTYLE PROPERTIES.



Broad and relevant offering, the right suppliers for your independent family-owned & luxury locations



Our supply chain Procurement Consultants help maximize the value of our programs and bring your unique story to life

SNAPSHOT OF AVENDRA'S SUPPLIERS

